

Corporate Presentation - FIDAE Financial Advisory



March 26, 2026

About us

A company fully committed to driving the energy transition



FIDAE Overview

- FIDAE is an independent, specialized **financial advisory** firm focused on the **energy transition and the development of renewable energies**, operating as a trusted partner for project developers, investors, infrastructure funds, and public entities.
- The company provides a comprehensive set of integrated financial services, including **M&A, project financing, fundraising, strategic consulting, and financial modeling**. It supports its clients throughout **every stage of their transactions**, with a strong emphasis on value creation and optimizing deal structures.
- For more than **15 years**, FIDAE has built solid expertise in project finance and M&A transactions within the renewable energy sector, structuring over **one billion euros** in deals and **contributing to numerous solar, wind, storage, and electric mobility projects**.

Our Added Value

In-depth expertise of the renewable energy market mechanisms.

Development of complex financial models.

Our company in figures



€ 1.7 Bn
structured
operations



+60 years of
cumulative
experience



15 years of
existence



+100 transactions
carried out



5/1000 fees
allocated to ESG

Proven, trust-based relationships with all industry players.

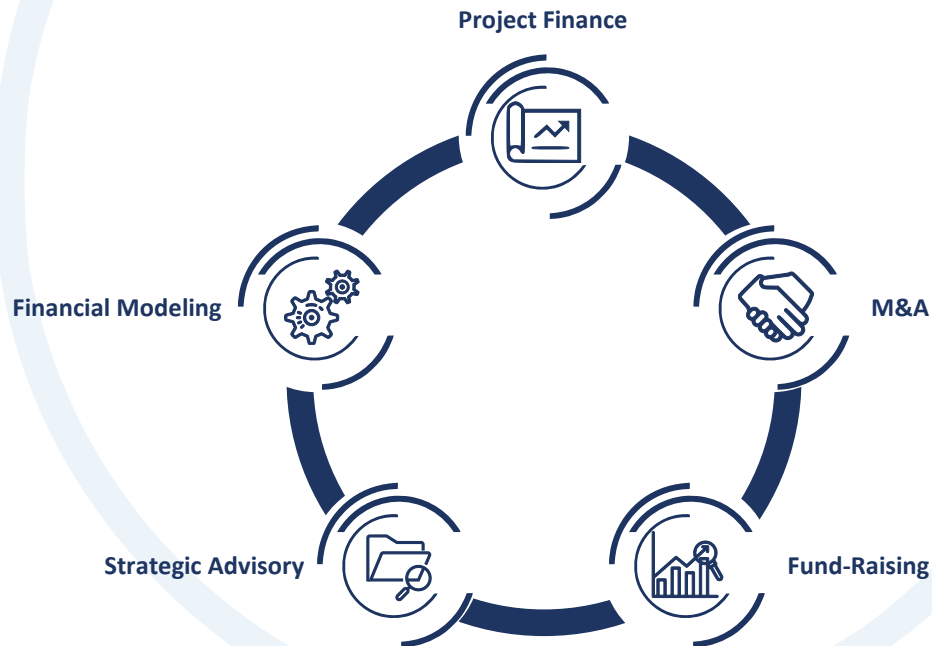
Agility to adapt to your environment.

Our expertise

M&A, Project Finance & Fund-Raising Advisory - Renewable Energy Sector

Our expertise

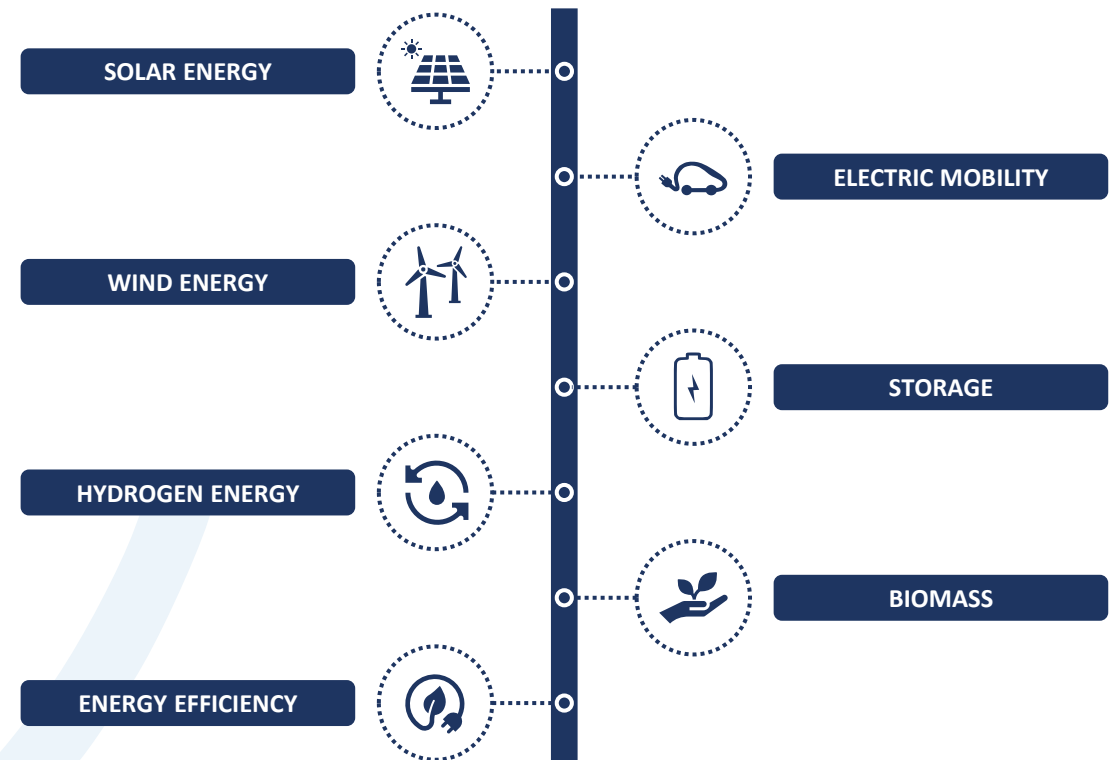
Our firm has developed **strong, recognized capabilities** and **financial expertise** that we put in service of companies and investors.



Consulting dedicated to energy transition

Our expertise covers **all key areas essential to the development of projects and infrastructure.**

Our goal is to **leverage** our know-how in **support** of a **sustainable energy transition.**



Our core values



Committed

Trustworthy

Loyalty

A team dedicated to your project

A committed governance dedicated to addressing your challenges



Charles RAIMBOURG
Chairman Founder
charles.raimbourg@fidae.fr
Tel : +33 6 89 14 96 62



David BEN DAHAN
Chief Executive Officer
david.bendahan@fidae.fr
Tel : +33 6 63 61 64 96



Jean-François LE GUILLOU
Executive Director
jean-francois.leguillou@fidae.fr
Tel : + 33 7 61 56 00 69



- **Charles** has over 20 years' experience in project finance. He started his career at **Crédit Agricole Group** as an analyst and account manager on corporate and project finance transactions (**VSB, Voltalia, Compagnie du Vent, Tenergie** etc.).
- In 2011, he founded **FIDAE**, which has structured over **€1 billion** in transactions. Charles has led numerous complex M&A and financing transactions. He has more than **€1 billion** in renewable energy project financing to his credit.
- He graduated from **Toulouse Business School**.

- After 2 years in market finance at **Generali** in Paris and Rome, **David** joined **Tenergie** in 2018 where he took part in several major financing and acquisition transactions for a total of over 280MWp and more than €930 M.
- He joined **FIDAE** in 2021 and was appointed Chief Executive Officer in 2025. He has since been involved in several project finance and M&A transactions.
- He holds a Master in economic and financial engineering from the **University of Aix-Marseille**, as well as a Master 2 in "Environmental, energy and transport economics" from **AgroParisTech** and **EHESS**.

- **Jean-François** has 16 years of experience, primarily in project finance across various energy sectors in France and internationally.
- He began his career in 2010 at **Natixis**, working between Paris and Singapore. In 2012, he joined **Standard Chartered Bank** in Singapore and later in London, where he structured project finance and M&A transactions across the energy sector. He joined **CVE** in 2018, in which he structured senior and mezzanine financing for PV projects in Chile and the USA.
- From 2020 to 2025, he was appointed Head of Project Finance at **Caisse d'Epargne CEPAC**, overseeing a team dedicated to renewable energy financing and managing a portfolio of €1.8 billion.
- He joined **FIDAE** in March 2026, where he contributes to the development and structuring of large-scale transactions in the renewable energy sector. He holds a Master 2 from **INSA Lyon** as well as a Master's in Finance from **ESCP Europe**.

A team dedicated to your project

A team fully engaged in your projects 1/2



Baptiste PASTOUREAU
Account Manager
baptiste.pastoureau@fidae.fr
Tel : +33 7 63 90 22 28



- **Baptiste** has over 3 years' experience in M&A, financial modeling, financing and investment. He started interning in small-cap M&A for the **@COM** group.
- He then joined real estate developer and investor **BARJANE**, where he helped develop financial models for logistics real estate projects and rooftop photovoltaic power plants.
- He joined **FIDAE** in June 2023. He has since been involved in several project finance and M&A transactions.
- He holds a Master 2 in Market and Corporate Finance and an MSc in Accounting and Finance from **EDHEC Business School**.



Léopold GUIGOU
Financial Analyst
leopold.guigou@fidae.fr
Tel : +33 7 60 36 60 03



- **Léopold** has 2 years' experience in corporate finance. After an initial internship at the **French Ministry of Economics and Finance**, he continued his training by joining the M&A team of the **TF1 Group**.
- He further strengthened his expertise with a one-year internship at **Andera Partners** in the Infrastructure team specializing in energy and ecological transitions, as a Private Equity Analyst contributing to the analysis and monitoring of key investments.
- He joined **FIDAE** in January 2025. Since then, he has participated in several project financing and M&A transactions.
- He holds a Master's degree in Finance and Strategy from **Sciences Po Paris**.



Victor SCIMIA
Financial Analyst
victor.scimia@fidae.fr
Tel : +33 6 62 25 63 16



- **Victor** has 1 year of experience in investment banking, primarily in M&A and project finance.
- His career began with an internship in Equity Capital Markets at **Euroland Corporate**, followed by an M&A internship at **Clairfield International**.
- He then joined in 2024 **Crédit Agricole CIB** in the Private Equity Financing team, where he contributed to the structuring and execution of complex financing transactions for leading sponsors.
- He joined **FIDAE** in August 2025. He holds a Master 2 in Corporate and Market Finance as well as an MSc in Corporate Finance & Banking from **EDHEC Business School**.

A team dedicated to your project

A team fully engaged in your projects 2/2



Sami AROUS
Financial Analyst
sami.arous@fidae.fr
Tel : +33 7 61 37 03 07



- **Sami** has 3 years of experience in financial services. He began his career with an internship in the Credit Risk Department at **BPCE Group**, where he participated in credit risk analysis.
- He then joined **EY** in the Valuation, Modeling & Economics team, working for two years on various financial valuation and modeling assignments.
- He further enriched his experience by joining an early-stage startup investment club.
- Sami recently joined **FIDAE** as an analyst, where he contributes to financing and M&A transactions as well as financial modeling. He holds an MSc in Finance from **EM Lyon** and a Master's in Finance from **Lyon 2 University**.



Matthis Deschamps
Financial Analyst
matthis.deschamps@fidae.fr



- **Matthis** has experience in both business law and finance. He began his career within the legal department of **Orange Cyberdefense** before completing a one-year apprenticeship in M&A at the law firm **DCG – FLG**, where he worked on small- and mid-cap transactions.
- He joined **FIDAE** in August 2025 as part of his end-of-studies internship and was subsequently hired as a Financial Analyst.
- He is currently involved in financing transactions as well as financial modeling and M&A assignments.
- He holds a Master's degree (Master 2) in Corporate Engineering from the **Institut du Droit des Affaires of Aix-en-Provence**, as well as an MSc in Corporate Finance from **KEDGE Business School**.

Examples of Recent Track Record

Our latest significant transactions



FINANCING

(on going)
Confidential
FRANCE

€120 M

Confidential Sponsor

M&A SELL-SIDE

(on going)
Confidential
FRANCE

30 MWp

Confidential Sponsor

RFINANCING

Dec. 2025
BROWNFIELD SOLAR PV
FRANCE

€93 M

Confidential Sponsor

M&A BUY SIDE

Dec. 2025
Confidential
FRANCE

€15 M

Confidential Sponsor

RCF GRID FINANCING

Dec. 2025
GREENFIELD AGRI PV + BESS
FRANCE

€20 M

Confidential Sponsor

M&A BUY SIDE

June 2025
Confidential
FRANCE

11 MWp

Confidential Sponsor

M&A BUY-SIDE

June 2025
BROWNFIELD SOLAR PV
FRANCE

Confidential Amount

Confidential Sponsor

M&A BUY-SIDE

Dec. 2024
GREENFIELD BESS
FRANCE


Confidential Amount

Confidential Sponsor

FINANCING

Nov. 2024
GREENFIELD SOLAR PV
FRANCE


3 * €9 M



FINANCING

Oct. 2024
GREENFIELD SOLAR PV
FRANCE

€64 M



M&A BUY-SIDE

June 2024
GREENFIELD BESS
FRANCE

Confidential Amount

Confidential Sponsor

FINANCING

June 2024
GREENFIELD SOLAR PV
FRANCE

€137 M

Confidential Sponsor

M&A SELL-SIDE

June 2024
BROWNFIELD SOLAR PV
FRANCE



€40 M

Confidential Sponsor

FINANCING

May 2024
GREENFIELD SOLAR PV
FRANCE


€38 M

FINANCING

April 2024
GREENFIELD SOLAR PV
FRANCE

€25 M



They trust us



Synergie Renouvelable

Solidarity Option



A solidarity donation for sustainable access to energy

- We offer our customers the opportunity to make a donation to Synergie Renouvelable, an endowment fund specializing in renewable energies.
- This donation supports Synergie Renouvelable's energy access projects in the fields of education, health and support for entrepreneurs.
- Sponsors (energy producers, developers, funds, etc.) can decide to label their financial operations "Synergie Renouvelable" (financing, acquisitions, etc.).
- In addition to financial donations, sponsors can get involved through skills-based sponsorship by offering their expertise to support Synergie Renouvelable's projects. Sponsorship agreements are generally concluded for a renewable one-year term, depending on the desired level of commitment.
- This donation is eligible for a 60% tax deduction.





FIDAE SAS



97 Rue Edmond Rostand
13008 Marseille



[Corporate website](#)



[LinkedIn](#)

Charles RAIMBOURG

Chairman Founder

charles.raimbourg@fidae.fr

Tel : +33 6 89 14 96 62

David BEN DAHAN

Chief Executive Officer

david.bendahan@fidae.fr

Tel : +33 6 63 61 64 96

Jean-François LE GUILLOU

Executive Director

jean-francois.leguillou@fidae.fr

Tel : +33 7 61 56 00 69